

## Message Text

UNCLASSIFIED

PAGE 01 BONN 08509 180834Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----181212Z 057758 /43

R 180823Z MAY 77  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8338  
USMISSION USBERLIN  
AMCONSUL FRANKFURT  
AMCONSUL MUNICH  
AMCONSUL STUTTGART

UNCLAS BONN 08509

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - OPTO-MECH INC., LONG BEACH, CA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRANZ BERGMANN  
KURFUERSTENDAMM 170  
1000 BERLIN 15, GERMANY  
CONTACT: MR. SONNENFELD, MANAGER  
PHONE: 030 - 881 40 06  
COMMENT: COMPANY, MAJOR INDUSTRY CONTROL DISTRIBUTOR,  
WOULD WELCOME DIRECT CONTACTS WITH US FIRM. BANK  
REFERENCE: BERLINER DISCONTO BANK AG, OTTO-SUHR-ALLEE 6,  
1000 BERLIN 10.

GESELLSCHAFT FUER REGELN UND MESSEN MBH  
DAIMLERSTRASSE 15-17  
6054 RODGAU 6  
CONTACT: F. FISCHER  
PHONE: 06106-4058  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 08509 180834Z

TELEX: 04-17820

KELTRONIC GMBH  
ELEKTRONISCHE SYSTEME  
POSTFACH 126  
8031 GROEBENZELL B. MUENCHEN  
CONTACT: MR. KOESSLER, MANAGER

PHONE: 08142-9079

TELEX: 527953 (KELT D)

COMMENT: FIRM EXPRESSED STRONG INTEREST IN SUBJECT ADS AND WOULD LIKE MORE DETAILED INFORMATION. FIRM WAS ESTABLISHED IN 1975, EMPLOYS 8 PERSONS. IT IS SMALL BUT HIGHLY CAPABLE; CAN UNDERTAKE SERVICING. GERMAN FIRM IS INTERESTED IN EXPANDING ITS SALES PROGRAM BY ADDING US PRODUCTS. IT IS CONSIDERED TO BE A SUITABLE TRADE PARTNER.

SASCO-VERTRIEB GMBH

VERTRIEB VON ELEKTRONISCHEN BAUELEMENTEN GMBH

HERMANN-OBERTH-STRASSE 16

8011 PUTZBRUNN B. MUENCHEN

CONTACT: MRS. BUTZ, MANAGER

PHONE: 089-46 50 81

TELEX: 05 29504

COMMENT: THIS FIRM IS THE REPRESENTATIVE OF EIGHT AMERICAN FIRMS AND VARIOUS OTHERS. LAST ANNUAL SALES AMOUNTED TO DM 16 MILLION. ENJOYS A GOOD REPUTATION IN BUSINESS CIRCLES. EMPLOYS 50 PERSONS IN MUNICH. FIRM INDICATED TENTATIVE INTEREST IN SUBJECT PROPOSAL. FINAL DECISION CAN ONLY BE MADE AFTER MORE CAREFUL REVIEW OF SALES LITERATURE THROUGH THE MANAGER, MR. RODERER, WHO IS ABROAD AT THE PRESENT TIME.

WUERTENBERGER UND HAAS

BANNWALDALLEE 44-46

7500 KARLSRUHE

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BONN 08509 180834Z

CONTACT: MR. ROBERT SCHWAB, MANAGER

PHONE: 0721-55 10 22

TELEX: 78726823

COMMENT: COMPANY WAS ESTABLISHED IN 1910. OPERATES SMALL BUT SUCCESSFUL SUBSIDIARY IN FRANCE. MANUFACTURER OF ELECTRIC MOTORS, SWITCHGEAR TRANSFORMERS, GENERATORS, RESPONSIBLE FOR REPAIR AND MAINTENANCE SERVICE FOR AEG PRODUCTS IN KARLSRUHE AREA. ABLE TO RENDER MAINTENANCE AND REPAIR SERVICE. EMPLOYS 80. ANNUAL SALES DM SIX MILLION. RECOMMENDED AS TRADE CONTACT.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BONN08509  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770176-1082  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770546/aaaabndy.tel  
**Line Count:** 111  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4d0b6e91-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BERLIN 1977  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 17-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2477155  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - OPTO-MECH INC., LONG BEACH, CA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4d0b6e91-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009